

## Mainframe Services & Support

Contrary to popular opinion, the Mainframe is not dead, however broad based skills and support alternatives enjoyed in the past are quickly diminishing. There are not enough experienced zOS software support resources to meet today's needs on both Legacy and New Systems. Each year the problem is exacerbated by fewer IT professionals learning mainframe technologies and fewer support organizations capable of providing services.

Just looking at IBM's performance indicates a surge in mainframe utilization and opportunities for IT organizations to improve performance:

- IBM Mainframe Revenue continues to grow in spite of reduced hardware/software costs; the amount of MIPS sold has doubled since 2001.
- IBM aggressively prices mainframes to attract new uses and users. IBM's pricing for zOS & zSeries hardware is positioned to attract new workload to System "Z". To drive sales IBM has developed "Mainframe Specialty Engines" to increase their low cost competitive server advantage. These Engines are low cost and do not add to or incur any charge for zOS MIPS.

Many large Mainframe customers are seeking solutions today for zOS support as personnel age and retire. However, recent graduates prefer to do "new" work in Java or Linux or Web enabled solutions where they believe their future careers are based and not Mainframe technologies.

### **Deer Park Group and GlobalSys Services provide highly experienced solutions for mainframe services and support.**

- GSS is the global leader in providing depth of mainframe experience and capabilities as a core competency.
- Deer Park Group provides highly experienced leadership experience covering a broad range of functions, technologies and industries
- GSS builds experience and depth by sponsoring mainframe education and intern programs with Moscow State University. Today, GSS operates a zSeries Competency Center for Russia's largest customer providing 24 x 365 software support.
- Experience ranges to 30+ years of Mainframe software including applications, compilers, middleware and operating systems including zOS, zVM, AIX, zLinux, Airline Control Program (ACF), plus COBOL, Assembler & PL/I
- References include GM North American Finance, Citibank, Morgan Stanley, IBM, Central Bank of Russia, the German Armed Services, among many others.

Deer Park Group has expertise in leading organizations through complex transitions and preparing for long-term growth. This includes Technology, HR & Administration, Marketing and Financial management experience, augmented by various areas of subject matter expertise in this strategic alignment process.

For more information about our Mainframe Services & Support Solution, call 847-431-8349 or email us at [Info@DeerParkInc.com](mailto:Info@DeerParkInc.com)

### DEER PARK GROUP SOLUTIONS

- Strategic Planning
- Implementing the Strategic Organization
- Board Advisory & Interim Leadership
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- Project & Program Leadership
- Gaining ERP Results
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